Full name: Kareem Mohammed Ahmed Azab.

Date of Birth: JAN 9 TH, 1988

Military Service: Completed.

Marital Status: Single.

Nationality: Egyptian.

Address 1: Maadi, Cairo. Egypt.

Address 2: Victoria, Alexandria. Egypt.

# **Career Objective:**

Experienced Human Resources Recruitment and Talent Acquisition "Senior level" with a demonstrated history of working experience in the Banking Sector, Retail and Hotels. Skilled in Interview techniques, Business Planning, High Level of Accuracy, Management and Leadership skills.

## **Working Experience:**

#### 1. Amoun Hotel.

From June 2019 till Now.

Job title: Senior Recruitment and Talent Acquisition Specialist.

#### \*Description and Responsibilities:

- Identify and forecast staffing needs in different areas and departments.
- Source applicants through online channels, such as LinkedIn and other professional networks.
- Administering recruitment and selection process including (advertising sourcing. screening, shortlisting, selection and interviewing).
- Conducting exit interviews, performing analysis and advice recommendations to reduce absenteeism and turnover.
- Create job descriptions and interview questions that reflect the requirements for each position.
- Collect TNA and compare it with the performance gaps to create training plan.
- Develop, organize, conduct and evaluate training programs.
- Review Annual Appraisal with Managers "Seniors & Supervisors" and employees.
- Integrate the employee referral program as a key component of the sourcing and talent acquisition process. This requires raising awareness levels and educating employees on its importance to the long term growth and profitability of the Company.



#### 2. Arab African International Bank.

From September 2016 till June 2019.

Job title: Senior Teller "Cash and Western Union".

### \*Description and Responsibilities:

- Receive and handle cash / Cheques deposits (within authorized limits).
- Process outgoing cheques, bills, transfers and Western Union Transactions.
- Process cash withdrawal (within authorized limits).
- Promote and sell full range of products / Services to current and potential clients at the counter or by referring to customer service area.
- Promptly and efficiently handle escalated customer issues and feedback.

## 3. Union National Bank Egypt.

From November 2015 till 31/12/2015.

Job title: Customer Service Officer.

### \*Description and Responsibilities:

- Sell and Market branch products, services to meet target assigned and open customer time deposits.
- Open Current & saving accounts.
- Marketing Services to the potential Customers and new products.
- Renewal and breaking customers time deposits.

#### 4. Blom Bank Egypt.

From December 2013 till October 2015.

Job title: Teller/Branch Customer Service Representative.

#### \* Description and Responsibilities:

- Receive and handle cash / Cheques deposits (within authorized limits).
- Process cash withdrawal (within authorized limits).
- Sort customer deposited foreign currency for fraud banknotes.
- Authorize and verify customer position and signature, to approve certain transactions.
- Process outgoing cheques, bills and transfers.
- Promptly and efficiently handle escalated customer issues and feedback.

#### 5. Amoun Hotel.

From April 2013 till November 2013.

Job title: HR Specialist "Training and Recruitment".

### \* Description and Responsibilities:

- Communicate & consult with top management to identify best practice business processes.
- Meet with managers and supervisors to ascertain needs.
- Teach skills such as computer applications, product assembly, policies and procedures.
- Screening CV's based on the required qualifications.
- Interviewing and evaluating shortlisted candidates.
- Gather and use employee satisfaction data, including exit interviews.
- Maintains personnel files in compliance with applicable legal requirements.

## 6. TEData Egypt.

From September 2012 till April 2013

Job title: Branch Customer Service Representative.

#### \* Description and Responsibilities:

- Deal with walk in Customers and Follow up with delayed Customers request.
- Report difficulties / Problems or comments within the application used.
- Provide Customers with information regarding **TEData**'s new products.
- Identify the needs of Customers both internally and externally.

#### 7. Sutherland Global Services.

From March 2012 till August 2012.

Job title: Customer Service Consultant and Sales Representative.

## \* Description and Responsibilities:

- Handling Customers complaints and queries.
- Deal effectively with all support calls, investigating and responding to queries and progressing to a successful conclusion at the earliest time.
- Selling the company products by telephone and answer all questions about the company products and the latest promotions.
- Speak positively and enthusiastically about the company and its products.

## 8. Radio Shack Egypt.

From Jan 2011 till 30/11/2011.

Job title: Sales Maker, Indoor.

## \* Description and Responsibilities:

- Serving and selling to multiple customers.
- Offering customers cutting-edge solutions in a friendly, confident and knowledgeable manner.
- Execution of non-negotiable standards of store operation including stocking, merchandising, etc.

## **Education:**

Y BSc in Accounting, Faculty of Commerce, Tanta University. Graduation Year: 2009

## **HR Courses:**

- Human Resources Management Diploma (People Planning & Job Analysis Recruitment & Selection Talent Acquisition Compensations & Benefits Training & Development Labor Low) from EgyCham.
- HRCI Certificate.
- HR Specialist Diploma, from EAAC.
- HR Workshop in (Recruitment & Selection, Personnel & Payroll, Appraising Performance) From Arab Academy for Science, Technology & Maritime Transport (AASTMT).

#### **Computer Courses:**

- Microsoft Office Word, Excel, PowerPoint and Outlook from Arab Academy for Science, Technology & Maritime Transport (AASTMT).
- Oracle (SQL), Oracle Program Unit PL/SQL, Oracle Forms Developer (Build Internet Application) from New Horizons and Arab Academy for Science, Technology & Maritime Transport (AASTMT).
- Microsoft Database Administration from Global Knowledge.

## **Banking Courses:**

- Cheque Provisions from the Egyptian Banking Institute.
- Detection of counterfeiting and forgery (Identity Documents Checks Currencies), from Ministry of Interior "Investigation of public funds".
- FATCA (FOREIGN Account Tax Compliance Act), from Blom Bank Egypt.
- Operational Risk, IT Risk Awareness and Credit Cards Awareness from Blom Bank Egypt and Arab African International Bank.
- Combating Money Laundry and E-Finance course from Central Bank of Egypt.

#### Language skills:

**Arabic**: Mother language.

**English**: Fluent written and spoken.

**Documents: Upon request.**